

# THE NEXT MIAMI

## Related Hires Lobbyist For Terminal Island Project

By TNM Staff on July 27, 2016

Related Group now has a lobbyist working on entitlements for their project on Terminal Island.

Tracy R. Slavens, a partner at Holland & Knight, registered with Miami Beach on July 19. She specializes in land use and zoning law.

Slavens represents Miami Beach Port, LLC, which is controlled by Related Group. She is working on development approvals for 120 MacArthur Causeway on Terminal Island, and is earning \$485 per hour from the developer for her work.

## Superyacht Facility Opening On Related Group's Terminal Island Property In Miami Beach

By TNM Staff on October 11, 2016

Related Group's new Terminal Island property is getting a superyacht facility called One Island Park:

BWA Yachting heads to Miami with the launch of One Island Park 11 of October 2016 – Global marine service provider BWA Yachting is bringing its first-class support for superyacht owners to Florida, with the launch of the new and exclusive One Island Park compound in Miami.

Designed solely for superyachts to use and capable of accommodating models in excess of 200 metres, the deep-water private site is located in the heart of Miami Beach within a peaceful and tranquil sculpture park which boasts the city's stunning skyline as an outstanding backdrop.

Operated and managed exclusively by BWA Yachting, all on-site berths provide side-to-mooring and have a minimum water depth of 12 metres, or 40 feet. All clients and visitors to the site will be offered a full-range of VIP concierge services – ranging from provisioning and clearance to immigration procedures – courtesy of the staff at the new BWA Yachting office located within the compound.

BWA Yachting, which has a presence across the world in areas including the Mediterranean and the Caribbean, regards the cosmopolitan and culturally diverse Miami as a perfect fit for its world-renowned support and services.

# Shipping terminal to Fisher Island acquired for \$10M

By [Brian Bandell](#) – Senior Reporter, South Florida Business Journal  
May 31, 2013, 8:10pm

The shipping terminal that serves the wealthy Fisher Island enclave in Miami Beach was acquired for \$9.94 million.

The Fisher Island Community Association sold the 5.6-acre site at 120 MacArthur Causeway to Miami Beach Port LLC. The buyer is managed by [Harvey Hernandez](#), who has an office at 1200 Brickell Ave.

Immediately after the purchase, the new owner leased the site to Jordan Shipping, which is managed by [Platon Alexandrakis](#).

# Conceptual Norman Foster Terminal Island Plan Revealed

By [TNM Staff](#) on February 24, 2014

Developer Harvey Hernandez has unveiled a conceptual plan prepared by architect Norman Foster which would transform Terminal Island off of Miami Beach. Renderings of the plan were [emailed to Curbed Miami](#).

Hernandez's Newgard Development bought the parcel last year from the Fisher Island Community Association for \$9.94 million. The land was then leased to Jordan Shipping, with the lease running through 2028.

The plan envisions a public-private partnership, with city facilities to be built as part of the project. The city must approve zoning changes as well as the design.

As well as being home to reliably warm weather and exceptional beaches, the area has a thriving arts scene and events such as Art Basel Miami, along with various world-class galleries and museums. Visitors to One Island Park can also look forward to the city's annual International Boat Show.

Stefano Tositti, CEO of BWA Yachting, said the new compound was designed to showcase both the region and the very best standards of service that the company has to offer. He said: "With side-to berths for superyachts in excess of 200 metres, within Miami Beach, we are sure that this will be an extremely attractive location for the most private owners. The port offers much to those who enjoy a truly unique yachting experience and is designed solely to cater to superyachts, their owners and their crew."

Laura Esteve, Vice President of BWA Yachting America, added: "From the new BWA Yachting office inside One Island Park, we will be able to offer a great range of services to all the yachts in the area – all while strengthening our presence in Florida and the US as a whole. We are thrilled to offer this exclusive and very private port to our clients and to be providing them with excellent service."



## ***Is An Ultra Expensive Condo Project Coming to Terminal Island?***

July 14, 2016 by Sean McCaughan

Previous project designed for the site, by Lord Norman Foster.

Back in 2014, developer Harvey Hernandez pitched a public-private partnership to the City of Miami Beach to build a luxurious condo tower on **Terminal Island** that would be designed by Lord Norman Foster. The idea was rather fabulous of course – a ship-like form perched in the middle of Biscayne Bay, right next to the cruise ships – and even though Miami is the place where fabulous things come true, it didn't.

But something like it might. According to The Next Miami, the **Related Group** has now likely gained control of a 3.71 acre piece of land on the property through a series of deals made last month. Meanwhile, in a Bloomberg article announcing condo king **Jorge Perez**'s desired departure from Related in a few years, and his plan to hand the reins over to his sons, also mentions that son **Jon Paul Perez** "recently brought in a deal in the Miami Beach area that he said would be the site of the company's priciest-ever condo project on a per-square-foot basis, with units costing more than \$2,500 a square foot." Could this be that? If so, it would be right up there with his father's most spectacular projects.